

## International Business Developer

Steadysun (19 people) is a startup from CEA / INES based in Bourget du Lac, in Savoie. Recognized specialist in forecasting solar electricity production, Steadysun's goal is to take part to the energy transition, in order to fight against global warming. Our forecasts allow our customers to reduce spinning reserves, running on fossil fuels necessary to overcome solar variability.

Our solutions are deployed in more than 1400 sites in 20 countries worldwide.

As part of our international growth, we are seeking an International Business Developer.

The recruited person will have all the skills to tackle complex challenges:

- Drive business development through the acquisition and development of a portfolio of international clients (US, Australia, MENA, Africa, Asia),
- Develop the recurring turnover of key customers,
- Find and respond to international calls for tenders on which [Steadysun](#) can offer its know-how,
- Set up and manage business introducers and local agents.

In his role, the person will be required to travel to prospect/customer offices internationally and to participate in business follow-up meetings. He/she will be under the direct responsibility of the President of the company.

ID: **STEADYBD202011**

Contract: **Permanent**

Team: **Sales & Marketing**

Position: **International Business Developer**

Localisation: **Le Bourget du Lac (73)**

Compensation: **According to skills and qualification**

Start Date: **asap**

To apply: **Send resume & motivation letter in english at [rh@steady-sun.com](mailto:rh@steady-sun.com)**

### Required qualification

You are passionate about the Business Development dimension. You have 10 to 15 years of successful experience as a Business Developer, capable of great autonomy in your function. You have the ambition to establish Steadysun as the world leader in the field. [Apply now!](#)

### Compétences requises

- Large autonomy,
- Perfect English,
- A strong adaptation capability,
- A background in energy would be much appreciated.